



StructureTec[®]

HIGHLIGHTS

OCTOBER 2008

MEMO FROM THE CEO

The StructureTec culture is the foundation of our company and we all need to remember to guard this for the future.

Our Core Values (**Integrity, Quality, Relationships, Expertise, Responsible**) continue to be the backbone of the organization.

History: StructureTec has a rich past that has brought us to where we are currently. It is important that we realize where we have come from and where we are at today.

Leadership: We have always adopted the Marine Corp. manual model of leadership “**Leadership is the sum of those qualities of intellect, human understanding, and moral character that enables a person to inspire a group of people successfully.**” We have strived to maintain this from the Board of Directors, transcending throughout the organization.

Market Realities: We know our niche and have always excelled. Our name is an icon in the Industry. We have always stuck to our core competencies.

Vision: Our vision is to continue to propagate with explosive growth providing leadership to the industry and “best in class” service to our clients.

Jeffrey L. Brittan
President/CEO

The fact is, everyone is in sales.
Whatever area you work in, you do
have clients and you do need to sell.

~ Jay Abraham

PRODUCTION

StructureTec and CSG 3rd Quarter highlights:

- Detroit Edison – BEP & RAMP
- St. Charles Hospital – BEP & RAMP
- Lansing Community College – BEP & RAMP
- Amway – BEP & RAMP
- Meijer Corporation – RAMP, Restoration and CSG Roofing, StructureSan
- WinCup – CSG Roofing
- Grand Blanc Schools – CSG Restoration and Roofing
- Duke Energy – STEC and CSG Restoration
- Gibson Hospital – STEC and CSG Restoration
- Ohio Schools Facilities Commission – Restoration
- Henry Ford Community College - Restoration
- Dow Chemical – Platinum Project - Restoration
- Michigan House of Representatives – Platinum Project - Restoration
- University of Pittsburgh Medical Center – Platinum Project - Restoration
- Baker College – Roofing
- Newmark Knight Frank/GRM - Roofing
- Ball Chatham Community School District #5 - StructureScan

MARKETING



We are realizing 10% growth over last year, going into the fourth quarter.

The Marketing Team will be having a Strategic Planning Session in the Detroit office on Thursday, November 13. We will be gearing up our plans for 2009 in sales, business development and marketing campaigns.

Business Development continues to “target” specific National markets.

Total Building Envelope Management SolutionSM

HUMAN CAPITAL

We would like to recognize several new members to the StructureTec team:

- **Jan Dodd**, Human Resources Manager
- **Christine L. Wagner**, Marketing Intern

We are currently looking for new talent to add to our dynamic team. These positions include Project Managers in Detroit and Ohio, National Accounts Manager at the Chicago Office, Business Development Support in the Corporate Headquarters.

4th QUARTER CORPORATE EVENTS

October 3
**Senior Management
Planning Session**

November 7
**Corporate Planning
Session**

November 13
**Marketing Strategic
Session**



CSG NEWS

Emergency Leak Response is growing and is getting a marketing upgrade. We will soon be able to send emails out to our clients with a link to a form on our website that they can submit which will go directly to Marketing's email for a quicker no hassle response.

StructureTec Corporate website received a face lift. The old splash page was replaced by a new home page.
- check it out -
www.structuretec.com

EVENTS

StructureTec will be on the road speaking this Fall 2008:

- October 9 – Indianapolis**
- Infrared Technology
 - Green Roofs
 - Glass-Metal Curtain Wall
 - Moisture in the Building Envelope
 - Energy Dollars

- October 27 – Columbus**
Ohio Public Facilities Maintenance Association (OPFMA)
2008 Annual Conference
- Building Envelope Restoration
 - Roofing 101

- October 29 – Chicago**
- DMS
 - Infrared Technology
 - Roof Asset Management Program

- November 9 – Denver**
Association of School Business Officials (ASBO)
2008 Annual Conference
- Energy Dollars Out the Window ... And the Walls and Roof?

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